**DEMONSTRATION STATEMENT OF WORK**

Date: MM/DD/YYYY

|  |  |
| --- | --- |
| Prepared for | Prepared by |
| xxxxxxxxxx  Staff Scientists | **xxxxxxxx**  FAS |
|  | **NanoCellect Biomedical, Inc** |
| 0000 xxxxx Ave.  xxxxxs, CA xxxxx | San Diego CA 92121 |
| [xxxxxx@xxxxx.com](mailto:xxxxxx@xxxxx.com) | xxxx@ |

**Purpose:**

To demonstrate the capabilities of the WOLF® Cell sorter to

**Schedule:**

**Demo Day 1:**

11:30 AM: “Lunch & Learn” for interested team members

12:30 PM: Experimental discussion for next day demonstration

1:30 PM: Instrument set up and QC

**Demo Day 2:**

09:00 AM: Sample 1 Analysis and Sort

11:30 AM: Break for lunch.

12:30 PM: Sample 2 Analysis and Sort

02:30 PM: Sample 3 Analysis and Sort

04:30 PM: Gather around to discuss demo outcome

**Demonstration Requirements:**

Customers should have the following space and materials ready for the demonstration:

* 110-220V 15A 50-60Hz electrical outlets x 2
* 3 feet of counter or bench or tissue culture hood space

**Materials**

* Sterile-filtered 1X PBS
* Sterile-filtered cell culture media

|  |  |
| --- | --- |
| **EXPERIMENT #1** | |
| **GOAL:** |  |
| **SORTING SET-UP CONTROLS:** | |
| *Un-stained Control:* |  |
| *Fluorescent Controls:*  *(Single Color)* |  |
| **SORTING INPUT INFORMATION:** | |
| *Sample:* |  |
| *Fluorescent Labels:* |  |
| *Target Population:* |  |
| *Estimated % Target Population:* |  |
| *Input Cell Concentration:* | 250,000 cells/mL |
| *Desired Sheath Fluid:* |  |
| **SORTING OUTPUT INFORMATION:** | |
| *Type of Sorting:* | Bulk sorting |
| *Number of Samples:* |  |
| **SUCCESS METRICS:** | |
| *Metric:* | Purity after sort higher than (measured by) |

NanoCellect expends substantial time and resources in order to carry out demonstrations. In order to be assured that the demonstration is mutually agreed to and prepared for, the following points must be addressed:

* The customer will make a good-faith effort to have all facilities, reagents, and personnel available on the day(s) of the demonstration.
* The customer will make a good-faith effort to evaluate the demonstration by NanoCellect at the earliest opportunity.